

**COLORADO DEPARTMENT OF TRANSPORTATION
EMERGING SMALL BUSINESS (ESB)
BUSINESS DEVELOPMENT PLAN - Part 1**

Submit with ESB Initial Eligibility Application (CDOT #970). Attach additional sheets if necessary.

Business name

Date

1. Describe how you plan to develop your business skills in the coming year.

2. Describe education, training courses or resources you may need in any specific area to help develop your business skills in the coming year.

3. What is your timeline to accomplish the plan, described in #1 above?

4. Do you need help locating the resources listed in your plan or any other type of assistance to do business in the transportation industry? Yes No if yes, describe.

5. Describe any bonding limitation. What premiums and rates do you pay? How has this changed with your experience in this industry? Indicate percentage requested for CDOT to reimburse your firm for the cost of a required bond on a CDOT project with ESB Special Provision: _____.