

COLORADO DEPARTMENT OF TRANSPORTATION
EMERGING SMALL BUSINESS (ESB)
BUSINESS DEVELOPMENT PLAN - Part 2

Submit with ESB Initial Eligibility Renewal Application (CDOT #1211). Attach additional sheets if necessary

Business name

Date

1. Did you obtain the education or training to develop your business skills or complete the plans you described in last year's Business Development Plan? Yes No

If yes, explain.

If no, explain what prevented you from doing so.

What will you do to remedy this situation?

2. Did you obtain other job related experience, training or gain other knowledges that weren't described before?

Yes No If yes, explain.

3. List your plans for the coming year to obtain the education, training, resources or assistance that would continue to develop your business skills. Describe your timeline to accomplish your plans.

4. Do you need help locating the resources listed in your plan or any other type of assistance to do business in the transportation industry? Yes No if yes, describe.

5. Describe any bonding limitation. What premiums and rates do you pay? How has this changed with your experience in this industry? Indicate percentage requested for CDOT to reimburse your firm for the cost of a required bond on a CDOT project with ESB Special Provision: _____.